







THE SUSTAINED EFFECTS OF COVID-19 ON THE GOZITAN TOURISM SECTOR

1. How do you rate the amount of Revenue your business generated from March to July 2020 when compared % wise with the Revenue of the same period last year?

Answer Choices			Response Percent
1	10% of the total sales		28.79%
2	20% of the total sales		24.24%
3	Up to 50% of the total sales		24.24%
4	Up to 75% of the total sales		6.06%
5	Same as last year		0.00%
6	10% over the total sales		0.00%
7	20% over the total sales		0.00%
8	30% over the total sales		1.52%
9	Other (please specify):		15.15%






Other (please specify): (10)

1	12/08/2020 12:01 PM ID: 146416571	4% of total sales
2	12/08/2020 15:41 PM ID: 146432550	Mid-March to Mid-May - 0% / other 60% rising to 100%
3	20/08/2020 08:26 AM ID: 146822834	Up to 60% of the total sales
4	20/08/2020 08:39 AM ID: 146823410	My revenue is almost down to NIL
5	20/08/2020 21:32 PM ID: 146874276	5%
6	21/08/2020 06:37 AM ID: 146879001	Less than 5% of the total sales
7	24/08/2020 10:04 AM ID: 146985455	30% of the total sales

1. How do you rate the amount of Revenue your business generated from March to July 2020 when compared % wise with the Revenue of the same period last year?

8	24/08/2020 10:12 AM ID: 146985987	We were closed from 13March to 25 July, re Covid and then road works.
9	24/08/2020 16:08 PM ID: 147011688	less than 10%
10	25/08/2020 09:15 AM ID: 147035640	Mar-May closed. June-July 66% (-34% from previous year)











2. For how long do you think your tourism establishment can survive in the current situation?

Answer Choices		Response Percent
1	Up to end of September 2020 	46.97%
2	Up to end of December 2020 	28.79%
3	Up to end of March 2021 	9.09%
4	Up to end of June 2021 	6.06%
5	Other (please specify): 	9.09%

Other (please specify): (6)

1	12/08/2020 10:22 AM ID: 146409810	If UK blacklist us, business gone by end of August
2	12/08/2020 12:01 PM ID: 146416571	Up to end October 2020
3	18/08/2020 10:19 AM ID: 146672210	to be honest, no idea - its unpredictable
4	20/08/2020 13:23 PM ID: 146847448	we can survive because we are a family business with no loans
5	21/08/2020 07:53 AM ID: 146880383	with government and bank help it can survive
6	24/08/2020 16:08 PM ID: 147011688	only with the subsidy as we can accommodate 1 guest only








3. What are your business's biggest concerns? (you can tick more than one option)

Answer Choices			Response Percent
1	Lack of Revenue		77.27%
2	Employee Costs		60.61%
3	Collection of debts		12.12%
4	Rent Payment		36.36%
5	Water & Electricity payments		42.42%
6	Licenses Payments		33.33%
7	VAT & TAX Payments		53.03%
8	Uncertainty		62.12%
9	COVID 19 Restrictions		45.45%
10	Other (please specify):		10.61%

Other (please specify): (7)

1	12/08/2020 12:01 PM ID: 146416571	Repayment of loans
2	12/08/2020 13:23 PM ID: 146422446	demand once the gov vouchers run out
3	12/08/2020 13:50 PM ID: 146424413	The Wage Supplement is a must to be continued even during the winter months.
4	12/08/2020 15:31 PM ID: 146431943	Insurance for the business
5	14/08/2020 10:30 AM ID: 146516642	Numbers of Tourists very low.
6	20/08/2020 13:23 PM ID: 146847448	Costs and no income
7	20/08/2020 22:02 PM ID: 146875113	loan repayments

4. What Business decisions are you going to implement until the end of the year?

Answer Choices			Response Percent
1	Continue as is		34.85%
2	Investing in new business		1.52%
3	Changing the services your business offers		9.09%
4	Closing down your establishment		15.15%
5	Invest in e-commerce & Online Marketing		3.03%
6	Start redundancies		18.18%
7	Other (please specify):		18.18%



Other (please specify): (12)

1	12/08/2020 12:01 PM ID: 146416571	Continue as is, then wait and see, hoping for some good news.
2	12/08/2020 13:50 PM ID: 146424413	After December will consider closing down the business.
3	12/08/2020 14:29 PM ID: 146427397	First option is cut costs and cut working hours
4	14/08/2020 10:30 AM ID: 146516642	Decisions to be taken day by day
5	17/08/2020 08:57 AM ID: 146611269	Very few decisions can be made until the situation gets clearer.
6	18/08/2020 10:19 AM ID: 146672210	try to make the best of the situation and think positive
7	20/08/2020 08:21 AM ID: 146822655	reduce cost
8	20/08/2020 10:45 AM ID: 146833394	there is not enough revenue coming so we'll close till Dec.
9	20/08/2020 18:01 PM ID: 146866727	not being able to invest in the business and limiting costs to the bare minimum





4. What Business decisions are you going to implement until the end of the year?

10	21/08/2020 06:37 AM ID: 146879001	Trying to survive
11	21/08/2020 07:53 AM ID: 146880383	minimize costs as much as possible
12	24/08/2020 10:12 AM ID: 146985987	Advertising to increase Take Aways, we lost seating re the distances

5. Have you made any employees redundant because of COVID-19 since March 2020?

Answer Choices		Response Percent
1	Yes 	19.70%
2	No 	80.30%

6. If you replied YES to Q5 what percentage of your workforce have you laid off so far as a result of the COVID-19 pandemic?

Answer Choices		Response Percent
1	1-5% 	38.89%
2	5-10% 	16.67%
3	10-20% 	22.22%
4	Other (please specify): 	22.22%

Other (please specify): (4)

1	12/08/2020 10:22 AM ID: 146409810	
2	20/08/2020 10:40 AM ID: 146832896	no



6. If you replied YES to Q5 what percentage of your workforce have you laid off so far as a result of the COVID-19 pandemic?

3	20/08/2020 10:55 AM ID: 146834376	50%
4	20/08/2020 15:15 PM ID: 146855924	non







Comments: (2)

1	12/08/2020 15:31 PM ID: 146431943	We do not have any, they did not come back
2	24/08/2020 10:12 AM ID: 146985987	We are still surviving because of the government grant, if that stops it will be worrying situation

7. Did you employ new employees after 9th March 2020?

Answer Choices		Response Percent
1	Yes 	31.82%
2	No 	68.18%

8. How much has the Government aid helped you? (1 being the lowest and 5 being the highest)

Answer Choices		Response Percent
1	1 	12.12%
2	2 	10.61%
3	3 	21.21%
4	4 	22.73%
5	5 	31.82%
6	Not applicable 	1.52%

9. Do you operate from rented property?

Answer Choices		Response Percent
1	Yes	43.94%
2	No	56.06%

10. How would you rate the level of assistance from the Government of €2,500 grant related to rent?

Answer Choices		Response Percent
1	Negligible	22.73%
2	Satisfactory	12.12%
3	Good	4.55%
4	Not applicable	60.61%



Comments: (14)

1	12/08/2020 10:22 AM ID: 146409810	We were supposed to have help from Mid-July. Still no info on ME site..... https://covid19.maltaenterprise.com/rent-refund/ 3 months at 50% is not enough. We need help during winter months if they want us to operate next year.....
2	12/08/2020 11:20 AM ID: 146413673	We are paying loans not rent, so no support there. I copied an extra 2 months remaining closed after reopening the restaurant in June because of road construction which was impossible to operate.
3	12/08/2020 12:01 PM ID: 146416571	The government is helping rented properties. I bought the property and I am still paying the loan. I received no help, which I find not fair.
4	12/08/2020 14:17 PM ID: 146426435	I cannot find out how to get this help.
5	12/08/2020 15:15 PM ID: 146430718	We pay rent to MIP and therefore rent grants are not applicable. Two ways two measures.
6	12/08/2020 15:31 PM ID: 146431943	This will only let you survive 3 months
7	13/08/2020 06:03 AM ID: 146452671	50 000 rent



10. How would you rate the level of assistance from the Government of €2,500 grant related to rent?

8	18/08/2020 10:19 AM ID: 146672210	iif it will happen, it will definitely be a great help
9	20/08/2020 08:22 AM ID: 146822698	Up to now the Government rent scheme for Annex A dive centres still has not been released?? We were told yesterday to watch the website for any changes as it should come soon, but it is too little too late!
10	20/08/2020 08:39 AM ID: 146823410	ANY help would be good
11	24/08/2020 10:12 AM ID: 146985987	We have loans not rent, still we should have been helped because we have to start paying the bank after the moratorium and higher monthly payments now
12	24/08/2020 14:43 PM ID: 147005551	There has been no communication about how to apply for the grant and in any case it is nowhere near enough to cover the rent. Our annual rent is €30,000 pa.
13	25/08/2020 05:04 AM ID: 147030765	2500 represents 5% of my rent
14	25/08/2020 08:57 AM ID: 147034700	Received nothing yet












11. Can you continue operating your establishment without the Government financial support after September 2020?

Answer Choices		Response Percent
1	Yes 	12.12%
2	No 	87.88%

12. Are you accepting Government Vouchers?

Answer Choices		Response Percent
1	Yes 	86.36%
2	No 	13.64%

13. If you answered YES for Q12 , how much of your revenue (%) was paid by vouchers?

Answer Choices			Response Percent
1	10% of Revenue		28.79%
2	15% of Revenue		7.58%
3	20% of Revenue		6.06%
4	25% of Revenue		6.06%
5	30% of Revenue		4.55%
6	35% of Revenue		3.03%
7	40% of Revenue		3.03%
8	50% of Revenue		9.09%
9	60% of Revenue		6.06%
10	75% of Revenue		10.61%
11	Not accepting Vouchers		15.15%

Comments: (19)

1	12/08/2020 10:22 AM ID: 146409810	Vouchers were HEAVILY promoted for restaurants and hardly anyone is aware it can be used for activities..... To this date, 4 vouchers were taken so less than 1%
2	12/08/2020 12:01 PM ID: 146416571	Less than 1%, since we are based on the tourism sector.
3	12/08/2020 13:30 PM ID: 146423022	Accepting yes but had only foreign bookings so no vouchers collected.
4	12/08/2020 13:31 PM ID: 146423116	Less than 10% is estimated to be paid by vouchers
5	12/08/2020 13:50 PM ID: 146424413	Amount from vouchers amount to 3% of total income.
6	12/08/2020 14:17 PM ID: 146426435	Not had any yet.
7	12/08/2020 15:15 PM ID: 146430718	We were not allowed to accept them, Terrible to say the least.
8	12/08/2020 15:29 PM ID: 146431745	In my opinion is very much unfair that we are being charged .30c on each and every voucher

13. If you answered YES for Q12 , how much of your revenue (%) was paid by vouchers?

9	13/08/2020 06:03 AM ID: 146452671	0 so far
10	17/08/2020 08:57 AM ID: 146611269	Less than 10%
11	18/08/2020 10:19 AM ID: 146672210	less than 10%
12	20/08/2020 08:21 AM ID: 146822655	No one as actually paid with vouchers.
13	20/08/2020 08:39 AM ID: 146823410	None preferred
14	20/08/2020 10:55 AM ID: 146834376	Less than 10%
15	20/08/2020 12:36 PM ID: 146843950	It is unfair that the government offered everyone 20euro vouchers to spend at any establishment that without any warning deducting 0.30 of each one and allowing more than 1 voucher on each table. I have people paying 500euro worth of vouchers to be deducted from the table 18% vat and 0.30c of each voucher coming to a total of 90€ vat and an addition of 7.50. coming to a total 402.50 from 500
16	20/08/2020 21:46 PM ID: 146874649	Nobody paid me with vouchers although we accept them
17	24/08/2020 10:12 AM ID: 146985987	They are a definitely boost
18	24/08/2020 16:08 PM ID: 147011688	Vouchers are accepted in the clinic only. Until now none of the patients paid with vouchers
19	25/08/2020 05:04 AM ID: 147030765	negligible so far